



Job Ad

Field Application Engineer - Americas

Engineering

Do you see opportunity everywhere in anywhere connectivity?

Then come and propel your career at Myriota, where the Internet of Things (IoT) meets Space!

At Myriota, we make anywhere connectivity possible using our patented direct-to-satellite technology. Unlike traditionally expensive, power draining satellite solutions, our capabilities are designed for the demands of IoT, namely secure, low-cost, low maintenance and really (really) long-battery-life.

Due to growth and expansion we're excited to be hiring for a Field Application Engineer, Americas.

About the role

This is a key role at Myriota, bringing together the cross-functional teams to ensure Customer Success, drive customer deployment, solution enablement and build a technical go-to-market strategy with customers and partners alike.

You will work across the business to solve key customer problems, drive technical solutions and growth at Myriota.

The role requires initiative and understanding of the customer and how technical solutions can be brought to bear on solving real customer needs.



Stuff we'll trust you to do

- Develop solutions and Customer Success in the US and regions (CA/LATAM)
- Communicate technical progress and complex ideas in ways that help the customer
- Drive Myriota's growth in the region from a technical perspective

Stuff we'll like about you

You might have some of these skills, knowledge and experience when applying for this job:

- Solid technical understanding of Myriota's products and services, backed by training
- Initiative and relationship building experience with key technical decision makers
- Excellent communication skills - make it simple for the customer to understand
- Customer focus at the forefront, commercial and technical understanding

Are you hesitating to apply because you don't think you meet all of the criteria?

If you believe you are aligned with our values at Myriota, we'd encourage you to still click on that apply button so we can explore your unique skill set and the value you could add to one of our teams

Share our values?

Think Big

This is the attitude that shapes our bold vision and hunger for innovation. It's the way we see the world and what drives us to redefine space-based communications.

Associations: Global, Ubiquitous, Initiative, Leaders, Innovative, Unique, Ambitious, Inspirational, Satellites

Simplicity Works

As much as we dream big for our company, we understand success relies on keeping things simple. In this fast moving, technology-driven market of ever-increasing complexity, our practical approach is what sets us apart from the rest.

Associations: Friendly, Usable, Low Cost, Easy, Design, Creative, Insightful, Accessible

Keeping it Real

Born from a genuine desire to connect remote areas that were previously left behind, our wish to create change for good still guides us in all areas of our business.

Associations: Genuine, Real, Secure, Affordable, Useful, Trusted, Flexible, Courageous

In It Together

Connection is part of Myriota's DNA. It's not only what we do, it's how we do it. We have real empathy for our customers and work with them to create affordable, custom solutions for their business challenges.

Associations: Generous, Supportive, Respect, Inclusive, Committed, Integration, Partners, Reliable

Apply Now

jobs@myriota.com